



Your trusted partner.

Corporate Presentation



Our Mission



To **safeguard** lives, enhance **productivity**, and preserve the **environment** by providing **innovative** solutions that optimize operations and promote eco-friendly practices. Committed to delivering on time, every time, we strive to be the **trusted partner** for businesses seeking holistic safety and efficiency improvements while championing sustainability at every step.

Safety Is Paramount

Our Company



est. 1929



120 employees

trained and dedicated



18,500 m² facilities

in the heart of Piraeus



35 vehicles

privately owned fleet



~9000 Active customers

Worldwide



180000+ active sku's

in our warehouses



~100 years of Operational Excellence

VANOS

Your trusted partner.



Research & Development



Future Technologies

We Invest in:



Training & Consulting



Artificial Intelligence

Our History

PREMISES



Move to privately owned premises in the heart of Piraeus.

1929

FOUNDED

Retail store for trading industrial products and coatings. A family business owned by D. Vanos.

1988



PROVISIONS



Establishes the Provisions & Bonded Stores, certified by ISO 22000

1989

CHARTS

Commences the distribution of nautical charts and publications, as a British Admiralty Chart Agent.

RELOCATIONS



2008

RELOCATION

Relocates to new 12,500 sqm. privately owned premises, housing office & warehouse



2009

RETAIL STORE

Opening of the first "VANOS Protect & Defend" Store in Piraeus.

2020



2021

RETAIL STORE

Opening of the first "VANOS Protect & Defend" Store in Piraeus.

MARINE SOLUTIONS

Invests in a new store to serve the yachting Industry

2023



2024

JOTUN'S PERFORMANCE COATINGS STORE

Proudly announces the grand opening of the first retail Jotun Performance Coatings store in Greece, at our premises at Perama.

Our Premises

Headquarters & Logistics Center



Tactical & Adventure Retail Store



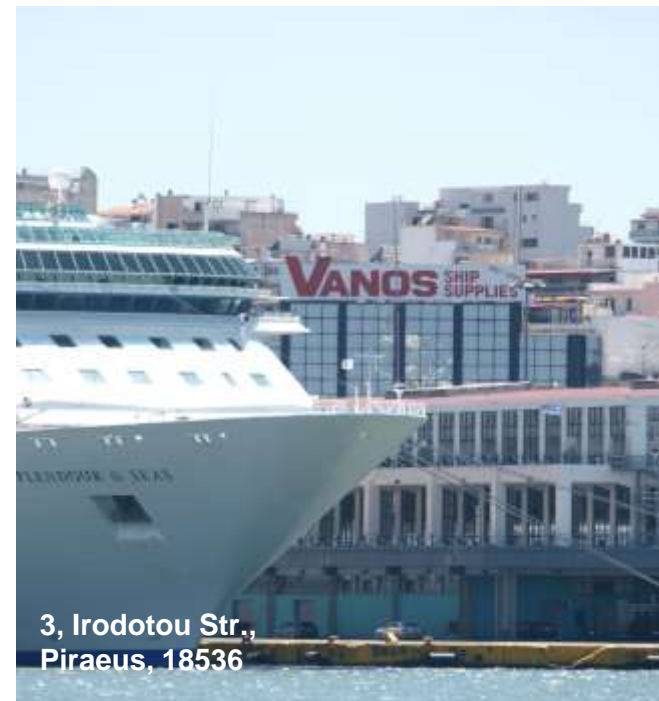
Marine Store



R&D, Training, Industrial & Safety Store



Vanos Offices



1st Jotun's Performance Coatings store in Greece @ Vanos premises



Our Values



Customer at our core



- Helping customers navigate **safely** and increase **productivity**



- Online/in-store **convenience** & quick **delivery**
- Offer solutions synonym to **quality** and **consistency**



- Advising on ways to **optimize** their processes to reduce **energy costs** and **save** valuable **time**



- 24/7 online support for our **e-navigation** program
- Technical **support** from specialized personnel



- On-site & On-line **training** programs



Sustainability

In our business journey, every decision matters.

We carefully pick our **suppliers** and choose **products** that are good for the **environment** and **society**.

It's not just about transactions; it's about making choices that create a better, **sustainable** future for everyone.

Why partner with us

We have an extensive range of **Navigation, Provisions & Technical supplies** as well as **Safety & Industrial** solutions, which makes it far simpler to source what you need from a **single supplier**.



The Right Choice

- > Dynamic, state-of-the-art **facilities**, established in 2009
- > ISO 22000:2018 **certified**
- > Dry, Fresh, Frozen products & Beverages properly stored and monitored electronically
- > **Smart** Warehouse Management System on picking & collection
- > **Privately owned & certified**, new sustainable technology refrigerator **trucks**
- > Warehouse procedures **conforming** to World Customs Organization regulations
- > Constant growth & development.



Availability

- > **Convenience** – online and in-store serving 2500 vessels, and several Industries
- > Quick **delivery**.
- > Always in **stock** – ability to deliver.



Support

- > 24/7 Sales team **support**.
- > On-site and on-line **training** programs.
- > Qualitative and quantitative **fit testing** (Greece & Cyprus).
- > Technical **expertise**



Quality

- Listening to the market and providing **relevant solutions** that are:
- > High Quality
 - > Tailored
 - > Engineered to be easy to use
 - > Certified
 - > Robust
 - > Innovative
 - > Proven to increase **productivity** and enhance **Safety**



R&D / Innovation

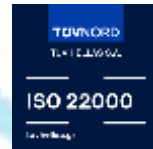
- > AI-Driven R&D co-development of groundbreaking algorithms for navigation, early warning systems, maritime surveillance, risk and threat assessment, anomaly detection, decision support, fleet, and marina management
- > Dedication to **Innovation** member of TeamUp project → [link](#)



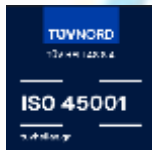
Certifications



Quality Management System



Food Safety Management System



Occupational Health & Safety Management System



Educational Organizations Management System



Environmental Management System



Learning Services outside formal education



Information Security Management System



Anti-Bribery Management Systems



Good Distribution Practice of Medical Devices according to Ministerial Decision 1348/2004



Authorized Economic Operator-Full (AEOF)

Partnerships & Memberships



Authorized NATO Partner and NSPA Supplier (NAGE Code: G2815)



Authorized partner/supplier of Greek Army's Supplies organization

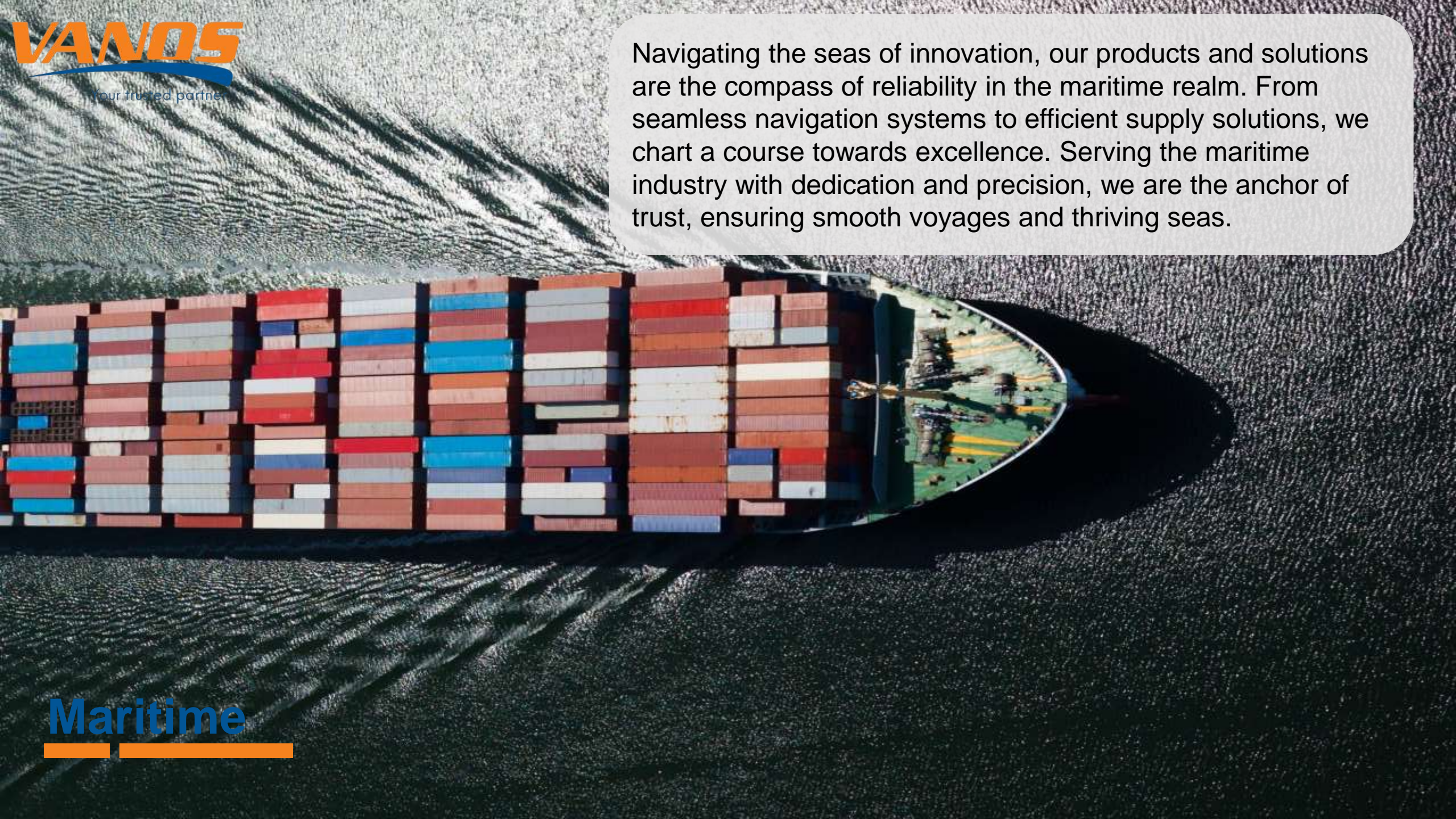


Authorized partner/supplier of Greek Navy's Supplies Organization



Our Markets





Navigating the seas of innovation, our products and solutions are the compass of reliability in the maritime realm. From seamless navigation systems to efficient supply solutions, we chart a course towards excellence. Serving the maritime industry with dedication and precision, we are the anchor of trust, ensuring smooth voyages and thriving seas.

We help our customers create environments where workers operate in a safer and more efficient way. From factories to construction sites, our solutions ensure that every process is not only done well but also done safely. Because in the world of industry, **Productivity** is the key to moving forward and **Safety is Paramount.**

Industry

Military & Law Enforcement

Empowering our defenders with cutting-edge solutions, we stand unwavering in our commitment to safeguard those who safeguard us. From advanced tactical gear to innovative technologies, our mission is to fortify and protect, ensuring our soldiers face every challenge with confidence and resilience.



Setting sail towards excellence, our products and solutions redefine luxury in the yachting industry. From precision tools to exquisite paints and cutting-edge equipment, we elevate your journey with a fusion of productivity and safety. Crafted with a commitment to optimizing processes, we navigate the seas of innovation, ensuring your yacht stands as a testament to both perfection and security.

Yachting

A large white yacht is the central focus, resting on a black metal stand in a dry dock. The yacht has a sleek, modern design with a dark hull and a white upper section. It is surrounded by other yachts in the background, all under a clear blue sky with some clouds. The ground is a light-colored concrete or asphalt surface. The overall scene is bright and clear, suggesting a sunny day at a marina.


An aerial night view of a city skyline, likely Shanghai, featuring the Oriental Pearl Tower and other skyscrapers. The image is overlaid with a white network of lines and glowing nodes, suggesting a digital or infrastructure theme.

VANDOS

Your trusted partner

Empowering the public sector with reliability, excellence, and cost-effectiveness, our products and solutions are the pillars of accessibility. We believe in providing high-quality offerings that not only meet but exceed expectations. With a commitment to value for money, we ensure that every investment in our products contributes to the overall well-being and efficiency of the public sector.

Public Sector



Shielding those who protect us, our protective equipment for civil defense is a commitment to safety and resilience. In the face of uncertainty, our gear stands as a guardian, ensuring those on the front lines are equipped with the best defense for every situation. Because when it comes to safeguarding communities, every layer of protection matters.

Civil Protection

Supplies

...on board

Provisions

- Fresh
- Dry
- Beverages
- Frozen



Food Safety
Management System

Technical

- Tools
- PPE
- Tapes & Abrasives
- Accessories
- Paints



Bridge

- Land Based and Satellite Communication
- Bridge Appliances



Personal Protective Equipment

for Marine & Industry



Our objective is to supply industry workers engaged in challenging tasks with the appropriate tools, equipment and clothing, ensuring they are both highly productive and properly protected.

Workwear, Footwear & Gear for

General Industry & Extreme Conditions



Tactical & Adventure



Our objective is to supply industry workers and adventure enthusiasts engaged in challenging tasks with the appropriate tools, equipment and clothing, ensuring they are both highly productive and properly protected.

Operational Safety Equipment

for First Responders



Equipment

3M

ANORAK



PPE

JPI
a LEONARDO company



Communication

3M | PELTOR™



Oversuits

**OP
EC**
CBRNe

Our goal is to equip first responders with the optimal gear and apparel, designed to alleviate stress by lightening their load without sacrificing protection, and ensuring effective communication during operations.

Safe Storage, Transport & Access by



0 Damages during transport, handling and storage of your valuables.

100%

Safe, certified, tailor made
Access to any workplace



for valuables



- Industry
- Fire & Emergency Rescue
- Law Enforcement
- Military
- Aerospace, Aviation & UAV
- Railway
- Critical Communications
- OEM & Packaging
- Transportation & Logistics
- Broadcast & Audio
- Photo & Video
- High Technology
- IT
- Construction
- Educational & Scientific
- Consumer
- Outdoor, Travel & Adventure
- Bio Thermal

Protecting property by

1st Jotun's Performance Coatings store in Greece @ Vanos premises

Jotun
solutions
Mastery



Custom
Color
immediate
Fulfilment



Paint Plus
Essentials



Customized
Precision
Paint
Proposal



Lighting Solutions by NightSearcher

VANOS
Your trusted partner.



Industries



Marine



Police



Mining



Leisure



Public Sector



Construction



Oil & Gas



Safety Label Identification by

VANOS
Your trusted partner.

Facility & Safety Identification



Safety signs



Pipe markers



Machine safety labels and tags



CLP/GHS Labels



Warehouse identification



Floor marking

Electrical, voice/datacom identification



Control panel labels



Self-laminating wire & cable markers



Inside panel component labels



Fibre optic cable markers



Cable tags



Wire marking sleeves

General & industrial identification



Rating plate labels



Name plates



Rough surface labels



Print In-house / On-Board any performance identification label with a 10year guarantee for external conditions.

CBRNe / HAZMAT Operations

Defense & Public Safety



Detection

Navigate a spectrum of challenges, from tactical operations to asymmetric threats, terrorism, and natural disasters



Identification

Simple, Fast, Accurate **Detection** and **Management** of Nuclear Threats.



Protection

Holistic solutions that ensure the safety and security of those we serve.



Welcome to a new era of preparedness, where excellence meets resilience



Decontamination



Specialized solutions for the **Decontamination, Containment, and Neutralization** of chemical agents.



Armed Forces, Airports, Ports, Private companies, governmental buildings



Our goal is to provide easy-to-use, efficient, and high-performance anti-terror solutions, including anti-truck-ram barriers and mobile one-man antiballistic posts.



0 Deaths by unknown gases

- ❖ Gas Detection in Confined Spaces
- ❖ Lone Worker Monitoring
- ❖ Live Monitoring
- ❖ Area Monitoring
- ❖ Maintenance & Repair
- ❖ Connectivity
- ❖ Data Management & Analytics



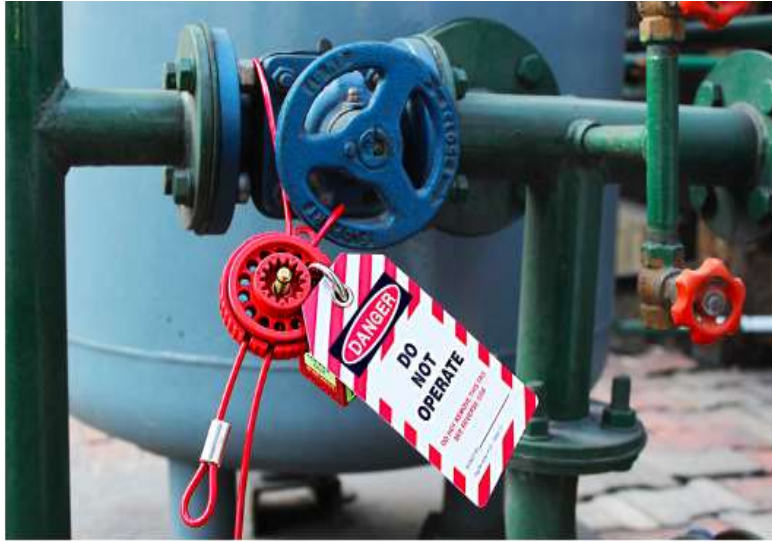
Dust monitoring by



- ❖ Indoor Air quality
- ❖ Clean rooms certification
- ❖ Ambient Air monitoring
- ❖ Workplace safety
- ❖ Personal exposure
- ❖ Risk Assessment
- ❖ Data Management & Analytics



LockOut – TagOut Process Safety



O Accidents Incidents

Our vision is to **eliminate unsafe operations** across all industries and maritime environments, ensuring that every task is conducted with the highest standard of precaution and care.



- Valve Lockouts
- Cable Lockouts
- Key & Padlock Cabinets
- Lockout Hasps
- Loto Station
- Key Safe Box
- Plug Lockouts
- Panel Lockouts
- Circuit Breaker Lockouts
- Group Lock Box
- Lockout Tags
- 3-Point Traceability Padlock

Finger Saver



0 Accidents Incidents

Help protect your employees from hand and finger injuries with the correct and safe intended use of the FingerSaver; make it your site safety standard practice.



How it works



Why use it



Safety Walk

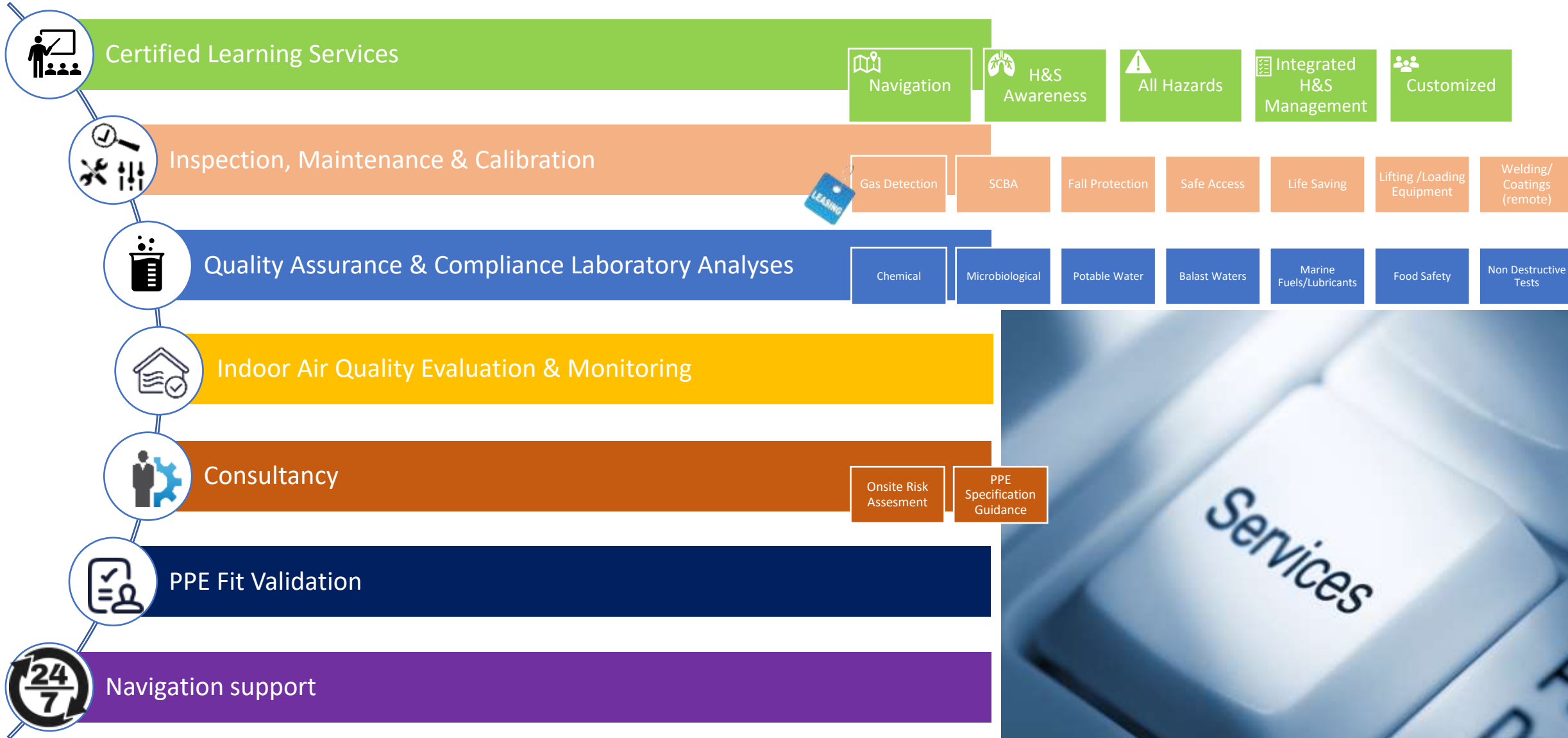


Whether you need **electric floor insulation** or **anti-slip protection**, our technical experts can guide you to the right solution.

The goal remains the same:
“Zero Accidents”



Services

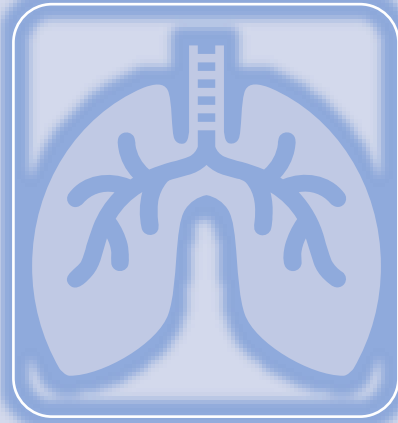


Certified Learning Services



Navigation

- I. E-Navigation Platforms Implementation
- II. UKHO Services - What they are and how to ensure you are updated



H&S Awareness

- I. PPE for a changing workforce
- II. Welding Protection & Productivity
- III. Access rescue work in/from confined space
- IV. The importance of compatibility for PPE
- V. Access & Work at height Equipment selection, use and inspection
- VI. Effective training of employees on H&S issues
- VI. Public health, industrial hygiene, occupational H&S



Hazards

- I. Effective respiratory protection program in every workplace
- II. Seamless communication and hearing protection in loud environments
- III. Head and face protection Why? That? What do we really know about these products?
- IV. High Visibility & Danger not to be seen
- V. Protection... "up to the edge"! What do we need to know about gloves and safety footwear?
- VI. Exposure to extreme temperatures and hot working areas. Hazards - equipment - impact
- VII. Extreme hazards: Chemical, biological, radiological, nuclear, explosive (CBRNe)
- VIII. Dry decontamination. First response and first aid
- IX. Introduction to explosive atmospheres



Integrated

- Integrated Management of H&S - Work related for Safety engineers
- TUV Nord Certified



Customized

- X. Confined spaces – Access, gas monitoring & rescue
- XI. Systems for safe isolation of electrical / mechanical equipment (LOTO)
- II. Indoor air quality
- XIII. H&S in welding & special conditions (extreme conditions, explosive atm)
- XIV. PPE: Hazards & impacts, proper use and maintenance
- XV. Fall protection & rescue equipment: Design to implementation
- XVI. Safe access equipment (ladders, platforms, scaffolding)
- XVII. CBRNe / HAZMAT environments

Life Saving & Anti-piracy solutions

VANOS
Your trusted partner.

- ❖ Lifejackets
- ❖ Breathing Apparatus
- ❖ Pyrotechnics
- ❖ Pilot & Embarkation Ladders
- ❖ Food & Water Rations
- ❖ Defibrillators



VANOS

Your trusted partner.

Nautical Charts & Publications in Digital and Paper format

ADMIRALTY



PRINT ON DEMAND

ADMIRALTY



PAPER & DIGITAL DISTRIBUTOR

OneOcean^{LR}



- OneOcean Platform
- Pay As You Sail (PAYS)
- Digital Charts & Publications
- Paper Nautical Charts via Print On Demand in 5 seconds
- Ship's and Office's library

The Brands that trust us

VANOS
Your trusted partner.



VANOS

Your trusted partner.

Safety is Paramount.

VANOS S.A.

96, D. Moutsopoulou & Serifou Str. 18541, Piraeus - Hellas

Branches: ♦ 53-55, Akti Miaouli Str. 18536, Piraeus - Hellas

♦ 223, Dimokratias Av., 18863, Perama - Hellas

♦ 221, Dimokratias Av., 18863, Perama - Hellas

♦ 89A, D. Moutsopoulou Str., 18541, Piraeus - Hellas

General Commercial Registry: 44350207000

☎ +302104278700 📠 +302104278720

✉ info@vanos.gr 🌐 www.vanos.gr, www.vanos-rnd.eu

🛒 www.vanos-protection.gr

